



INSURANCE FOR
PROFESSIONALS

*PPS Provider*TM



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Graduate professionals know that success is hard-earned. So is financial well-being. It is important to ensure that your achievements, your life's work and your finances are managed, protected and grown over time. Careful planning will ensure the protection and growth of your financial future.

PPS Provider™ selection of benefits enables you to share in the financial success of PPS, through the unique Surplus Rebate Account.

PPS Provider™ comprises of PPS Sickness & Permanent Incapacity Benefit, PPS Professional Life Provider™, PPS Professional Health Provider™ and PPS Professional Disability Provider™. All benefits offer peace of mind whilst you are travelling or working abroad, and even if you decide to emigrate to another part of the world. You are also covered for hazardous pursuits, such as paragliding and scuba diving, at no extra cost.

You can enjoy financial security during every stage of your professional life and have access to unparalleled profit share!



Share in the Profits of PPS

PPS embraces an ethos of mutuality, which means that we exist solely for the benefit of our members. Every Rand of value that PPS creates goes to benefit our members, now and in the future.

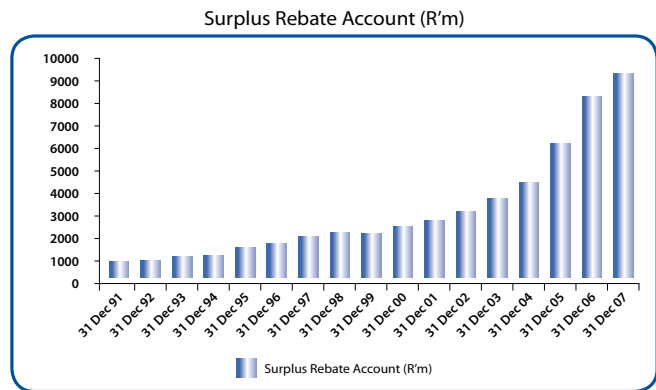
As a member of PPS and a *PPS Provider™* policyholder, you can share in the profits of PPS through the unique *Surplus Rebate Account (SRA)*. The *SRA* is our way of rewarding member loyalty.

Allocations to the *SRA* are based on the number of *Units of Benefit* held in the *PPS Sickness and Permanent Incapacity Benefit*. Should you also opt for any of the PPS Investments products, you may enjoy additional annual allocations to your *SRA*. Importantly, all allocations to the *SRA* continue to be made irrespective of a member's claim history or claim status.

PPS will pay out the full value of your *SRA* when you retire after the age of 60 or in the event of death.

At retirement, after the age of 60, you can select the *SRA Retention Option*, which allows you to leave your money invested with PPS. Through this option, you enjoy investment flexibility and your assets can be preserved with PPS and drawn, as and when needed, without transaction costs or penalties.

Many members have accumulated *SRA* balances greater than their total premium payments. History has shown that, in just seven years, the value of an *SRA* can equal the total amount of premiums paid for the *Units of Benefit* held. This is over and above the exceptional risk cover that members enjoy at competitive rates.



Information about past performances is not necessarily indicative of future performances

DID YOU KNOW?

Many of our members have accumulated *SRA* balances greater than their total premium payments!

Example:

Mr Professional, age 67, PPS member for 37 years

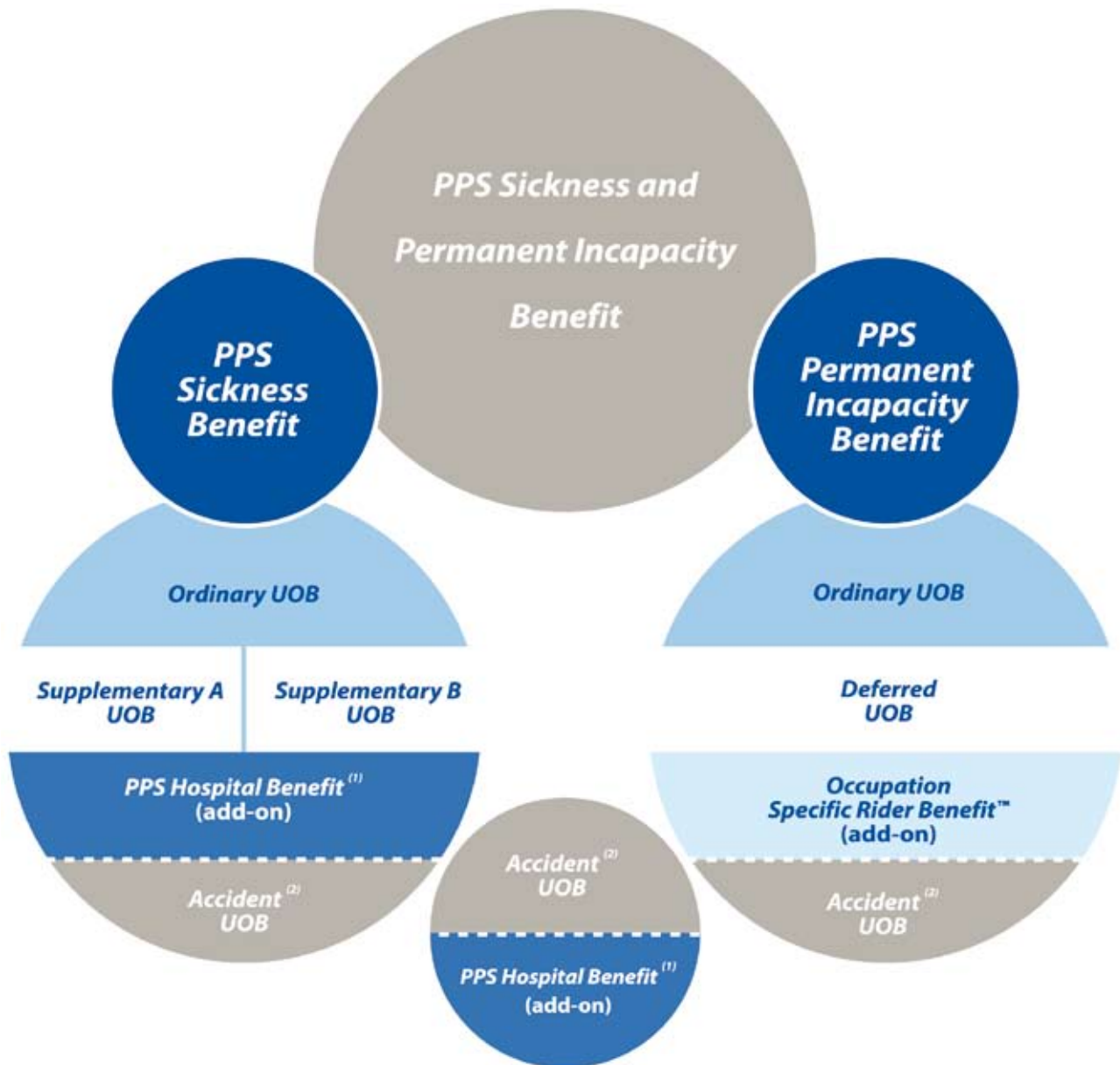
Total premiums paid:	R 639,825
Total sick pay received:	R 104,947
SRA balance as at 31/12/2007:	R 807,109

*So, Mr Professional has benefited from over R800,000 in allocations to his *SRA* – substantially more than his total premium payments to PPS Insurance!*

PPS Sickness and Permanent Incapacity Benefit

As a graduate professional, you use your hard earned professional knowledge and expertise to generate an income. Should you fall ill, suffer an injury or, at worst, become permanently incapacitated, you want to be certain that you are able to pay your day-to-day expenses whilst you are unable to work.

PPS Sickness and Permanent Incapacity Benefit does just that, for as long as you practise your chosen profession.



Types of Units of Benefit (UOB):

Units	Benefits
Ordinary	Sickness & Permanent Incapacity
Supplementary A	Sickness only
Supplementary B	Sickness only
Deferred	Permanent Incapacity only
Accident ⁽²⁾	Sickness & Permanent Incapacity

(1) Additional benefit in event of hospitalisation

(2) Pays out for an injury or permanent incapacity resulting from an accident



Features & Benefits

- Extremely competitive premium rates due to our 'low-risk' member pool
- No need to prove loss of income in order to claim
- Pays regardless of any other policies or insurance cover you may have
- Covers *Gross Professional Income*, including business expenses
- Sickness benefit is paid out tax-free
- The younger you are when you purchase *Units of Benefit*, the lower your premiums (level premiums)
- Members who are still studying and are younger than 30 pay reduced premiums, from only R18 p.m.
- You can temporarily stop paying your premiums without penalties*
- Bonus *Units of Benefit* are granted annually, which increases the monthly benefit of permanently incapacitated policyholders.

* The temporary 'cessation' of premiums must be approved by PPS Insurance in advance. No benefits are payable during this period and for three months after premium payments resume.

How does PPS Sickness and Permanent Incapacity Benefit work?

Your *Gross Professional Income (GPI)* determines how many *Units of Benefit (UOB)* you can subscribe to.

You pay a level premium for these *UOB*. Benefits are paid out for the period that you are unable to carry out your professional duties, due to sickness or injury. Additional *UOB* can be subscribed to as your *GPI* grows. The premium for these *UOB* is determined by the age at which you subscribe to them.

Ordinary UOB is our core benefit offering, providing cover for illness, injury and permanent incapacity. In addition to *Ordinary UOB*, members can subscribe to *Supplementary A*, *Supplementary B* and *Deferred UOB*, which enable members to structure optimal cover for their needs, giving either more sickness or more permanent incapacity cover.

PPS Sickness and Permanent Incapacity Benefit is dependent on the number and type of *UOB* held at any given time. Make sure that you top-up your *UOB* each time your *GPI* increases. PPS Insurance will also issue additional *UOB* each year, free of medicals, to help your benefits keep pace with inflation.

PPS Sickness Benefit:

- Pays from day one for an illness lasting seven consecutive days or longer (including weekends and public holidays)
- Pays for a maximum sickness payment period of an aggregate of 728 days for the same, consequential or related illness
- Uniquely covers partial sickness claims, offering an invaluable benefit whilst you recuperate and get back on your feet (payable even if you are working)
- Simple claim process
- Paid out tax-free

PPS Permanent Incapacity Benefit:

- Premiums for permanent incapacity benefits are tax deductible
- Incapacity is assessed taking into account, among other things, your occupation
- Pays after the *Sickness Benefit* period
- Is reviewed and paid based on the severity level of your incapacity
- Bonus *Units of Benefit* are also granted, usually annually, to permanently incapacitated policyholders in order to help their benefit payments keep up with inflation

Accident UOB:

Accident UOB are offered to members whose state of health, under normal circumstances, does not entitle them to receive cover under any of the other benefit options.

Enhance your cover with....

... PPS Hospital Benefit (optional)

- Add-on benefit to the *PPS Sickness Benefit*
- Provides cover, from day one, equal to *PPS Sickness Benefit*, when you are hospitalised for 4 or more consecutive days
- Based on the number of *Units of Benefit (UOB)* you have
- Pays for a maximum period of 6 months in any one year
- Can be added to *Ordinary UOB, Supplementary A UOB, Supplementary B UOB and Accident UOB*

...Occupation Specific Rider Benefit™ (optional)

- Add-on benefit to the *PPS Permanent Incapacity Benefit*
- Increases any permanent incapacity award to 100% benefit
- Once awarded, it is never reviewed and pays a monthly permanent incapacity benefit until you turn 66
- Pays out even if you recover and start working again in your own occupation
- Pays after 728 days of receiving *PPS Sickness Benefit*, for the same, consequential or related illness
- No need to prove loss of income
- Bonus *Units of Benefit* are also granted, usually annually, to permanently incapacitated policyholders in order to help their benefit payments keep up with inflation
- Has tax-deductible premiums

Frequently Asked Questions

Is this similar to an income protection cover?

No. If you had an income protection policy, you would have to prove loss of income when you claim. With *PPS Sickness and Permanent Incapacity Benefit* you do not need to prove loss of income. All you require is a valid medical certificate* from your doctor and your completed claim form.

How do I ensure a balanced portfolio of cover?

Ordinary Units of Benefit (UOB) should be subscribed to, before you subscribe to any other benefit option. This will ensure that you hold a balanced portfolio of cover, since *Ordinary UOB* will provide you with both sickness and permanent incapacity benefits.

How do I claim?

You will need to complete a claim form and provide a valid medical certificate*. The claim should be submitted to PPS Insurance within 6 months of the onset of the illness or injury.

Does my sickness or incapacity claim affect my share of the profits in PPS?

No. You continue to share in the profits of PPS and your *Surplus Rebate Account* remains invested. Your *SRA* benefit is not reduced should you claim.

* Subject to PPS Insurance claims requirements

PPS Professional Life Provider™

Designed to protect and provide for your loved ones in the unfortunate event of your death or disability, PPS Professional Life Provider™ will help cover outstanding debts, finance children through higher education and provide financial peace of mind for those left behind.

Features & Benefits

- Choose between term life and whole life cover
- You can convert* your term life cover to whole life cover at any time
- *Terminal Illness Benefit* and *Immediate Needs Benefit* are automatically included at no additional premium
- You can keep your life cover if you change your occupation to one which doesn't meet PPS membership eligibility criteria
- You can cede the rights to your life cover partially or fully to a third party as security on a loan, e.g. to buy a home
- You can obtain cover in excess of PPS Insurance standard maximum cover amounts

Terminal Illness Benefit:

- Advances 50% of your life cover when you are diagnosed with a terminal illness and are expected to live for less than 12 months**
- Remaining 50% of your life cover pays out on death

Immediate Needs Benefit:

- Helps alleviate the immediate financial strain experienced by your beneficiaries (funeral, repatriation and other immediate costs)
- Pays up to R50 000 to your beneficiaries within 2 working days of producing a valid death certificate

Disability Benefit (optional):

- Lump-sum add-on benefit that pays on establishment of permanence of the disability condition that meets the claims criteria
- You can choose up to 100% of life cover
- Pays out a portion of your life cover, reducing the total life cover benefit payout at death (accelerated benefit)
- *Occupation Specific Rider Benefit™* add-on disability benefit, which pays if you are unable to perform your own specified occupation

* Subject to terms and conditions

** As determined by PPS Insurance. Please note that *Terminal Illness Benefit* and *Immediate Needs Benefit* are accelerated benefits, which means that claiming for them will reduce the life cover sum assured available at death.



PPS Professional Disability Provider™

Designed to provide a lump sum benefit, should you become disabled, *PPS Professional Disability Provider™* pays irrespective of any existing life cover you may have. It can help cover the costs of making any necessary lifestyle adjustments that a disability may require.

Features & Benefits

- Stand alone disability benefit with extremely competitive premium rates, due to our 'low-risk' member pool
- Lump-sum disability benefit that pays on establishment of permanence of the disability condition that meets the claims criteria
- Available to PPS members younger than 62 years of age
- Choose between fixed-term or term to age 67 next birthday
- *Occupation Specific Rider Benefit™* add-on disability benefit, which pays if you are permanently unable to perform your own specified occupation
- At age 66 or earlier retirement (after age 60), the benefit converts into the *Severe Illness Benefit* and pays out should you experience a severe illness

Frequently Asked Questions

If I change my occupation, will I still be covered?

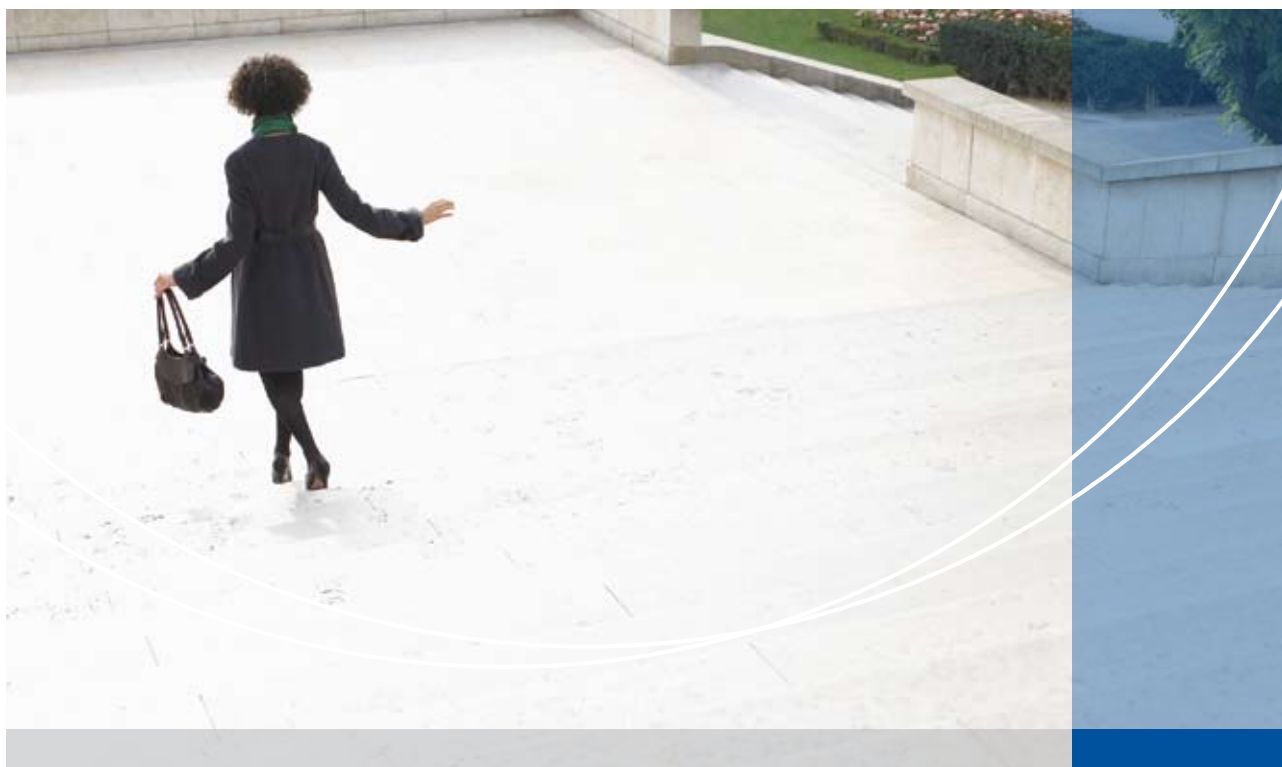
Your life cover will remain intact if your new occupation is not eligible for PPS membership. No further increases can be made to the cover. Your disability benefits may continue only if your new occupation is eligible for PPS membership.

How does the *Immediate Needs Benefit* work?

In the unfortunate event of death, bank accounts are typically frozen as part of the estate, often placing a financial burden on loved ones to pay outstanding bills, funeral costs and daily expenses. This benefit pays up to R50 000, within 2 working days, on presentation of a valid death certificate to PPS Insurance. Once the *Immediate Needs Benefit* pays your beneficiaries, the life cover is automatically reduced and the balance is paid out once all the claim requirements are satisfied in accordance with the policy.

Why do I need *PPS Professional Disability Provider™*, if I already have *PPS Sickness and Permanent Incapacity Benefit*?

The two are not the same. *PPS Professional Disability Provider™* pays out a cash lump-sum amount, to settle debt for example, whereas the *PPS Sickness and Permanent Incapacity Benefit* pays out a regular amount based on the number of *Units of Benefit* you hold with PPS Insurance, and the period you are unable to practise your profession, due to illness or injury.





PPS Professional Health Provider™

The financial consequences of a critical illness or an incapacitating accident can often be worse than those of death.

You want to be certain that you have sufficient funding for the necessary lifestyle adjustments you and your family will need to make.

PPS Professional Health Provider™ is one of the most comprehensive and innovative critical illness and physical impairment lump-sum benefits available for qualified graduate professionals. It covers most known dread diseases including cancer, leukaemia, heart disease and strokes. Physical impairments such as paraplegia, loss of use of limbs, blindness and deafness are also covered.

Features & Benefits

- Choose between term and whole life cover
- Convert your term cover to whole life at any time*
- You can keep your cover if you change your occupation to one which doesn't meet PPS eligibility criteria
- You can claim multiple times for an unrelated event or condition (except for cardiovascular benefit and *CatchAll Cover*)
- *Maternity Cover*** (optional) pays for pregnancy complications
- *CatchAll Cover*** (optional) covers all known and unknown serious and permanent medical or physical conditions
- You can temporarily stop paying your premiums without penalties***

* Subject to terms and conditions

** Only available at inception of the PPS Professional Health Provider™

*** The temporary 'cessation' of premiums must be approved by PPS Insurance in advance.

No benefits are payable during this period and for three months after premium payments resume.

Frequently Asked Questions

How does PPS Insurance assess a claim for *CatchAll Cover*?

Assessment is done based on Whole Person Impairment (WPI), as established by the American Medical Association's Guide to Permanent Impairment. This method is objective and recognised as standard assessment criteria by the global medical industry for impairment claims.

What are the severity levels?

There are four severity levels. These levels have been set in accordance with the relative severity of the dread disease or impairment event. The severity levels are assessed in terms of PPS Insurance claim criteria. Percentage of benefit paid are A level - 100%, B level - 75%, C level - 50% or D level - 25%.

Dread disease policies usually make you wait before paying out. How does *PPS Professional Health Provider™* work?

For a claim to be valid, you must survive for a period of 14 days after the event occurs or the condition is diagnosed. Different survival periods apply to certain conditions such as heart attack, stroke and paralysis.

Does PPS Insurance cover accidental HIV infection?

Yes. Accidental HIV infection cover is included at no additional premium. This benefit is especially valuable to medical professionals.

How do multiple claims work?

For example: Mr Smith has R1 million cover. He is diagnosed with stage 1 prostate cancer for which he receives 25% of the cover benefit. Two years later he has a new diagnosis of Stage 1 lung cancer (an unrelated condition) and receives another 25%, as the cover is preserved for unrelated claims. A year later this lung cancer progresses to Stage 4. He receives the additional 75% benefit (100%-25%) for this condition. His benefit however is not exhausted and should his unrelated prostate cancer progress, he will be paid for this condition too. This means that even if you have claimed the full benefit, your cover is preserved and you are able to claim again for an unrelated event or condition.

Does *PPS Professional Health Provider™* cover trauma conditions?

Yes. Gunshot wounds, reconstructive surgery*, accidental injury, coma and major burns are all covered.

How does *Maternity Cover* work?

The *Maternity Cover* is an add-on benefit with its own sum assured, which covers pregnancy complications until the age of 44. The benefit pays in four severity levels. You can claim until 100% of *Maternity Cover*** benefit has been paid, irrespective of whether you are claiming for a related or unrelated condition. Claims under this benefit do not affect the *PPS Professional Health Provider™* sum assured.

* Subject to terms and conditions

** Only available at inception of the *PPS Professional Health Provider™* cover



PPS Provider™ Benefit Checklist

	SPPI	PLP	PDP	PHP
Eligibility criteria: PPS membership	✓	✓	✓	✓
Benefits for self	✓	✓	✓	✓
Benefits for beneficiaries		✓		
Whole life benefits		✓	✓	✓
Benefits if emigrate or work abroad	✓	✓	✓	✓
Hazardous pursuits covered at no additional premium (e.g scuba diving, private flying, paragliding)	✓	✓	✓	✓
Protection against inflation*	✓	✓	✓	✓
100% lump-sum <i>Disability Cover</i> available		✓	✓	
<i>CatchAll Cover</i> available				✓
<i>Maternity Cover</i> available				✓
<i>Terminal Illness Benefit</i>		✓		
<i>Immediate Needs Benefit</i>		✓		
<i>Occupation Specific Rider Benefit</i> ™	✓	✓	✓	
<i>PPS Hospital Benefit</i> available	✓			
Temporary cessation of premiums available	✓		✓	✓
Security on a loan available		✓		
Reduced premium for policyholder younger than 30	✓			

* At the discretion of the Board of PPS Insurance, annual increases are declared to help reduce the eroding effects of inflation. Benefits are increased by the declared percentage on 1 January each year and premiums increase accordingly.

SPPI = PPS Sickness and Permanent Incapacity Benefit
PLP = PPS Professional Life Provider™
PDP = PPS Professional Disability Provider™
PHP = PPS Professional Health Provider™

Consult a PPS product-accredited financial adviser or call 0861 777 121 for a complete financial needs analysis.

PPS Provider™ selection of benefits is available exclusively to members of Professional Provident Society Limited (PPS).

Visit www.pps.co.za for membership eligibility criteria.

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